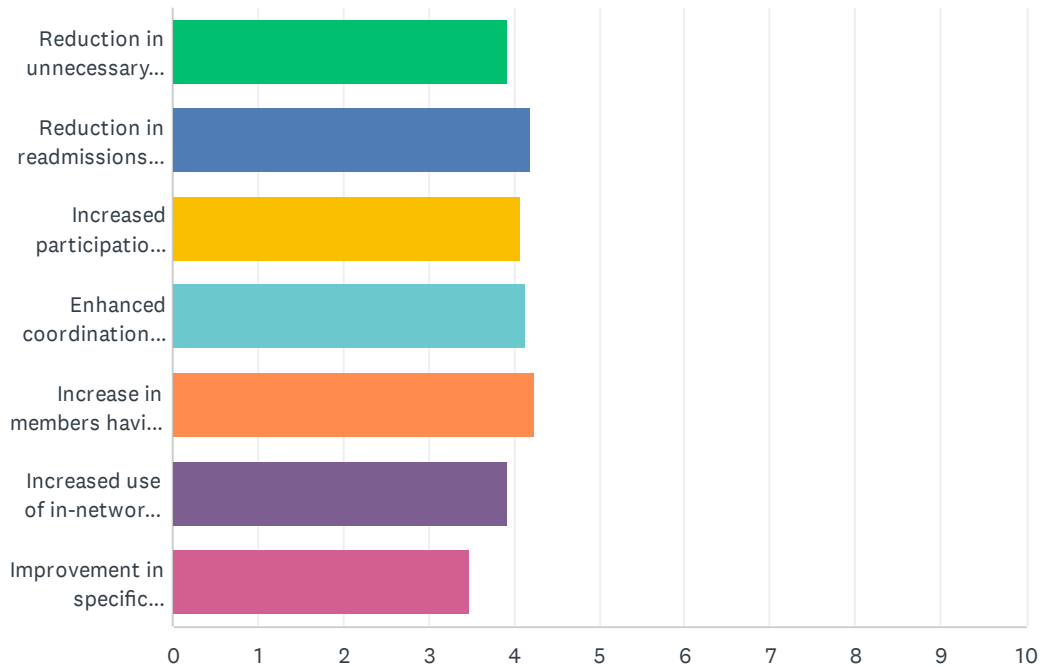


Q1 When thinking of your medical benefit plan, rank the following from highest to lowest priority in terms of challenges you are looking to address in the next 1-2 years.

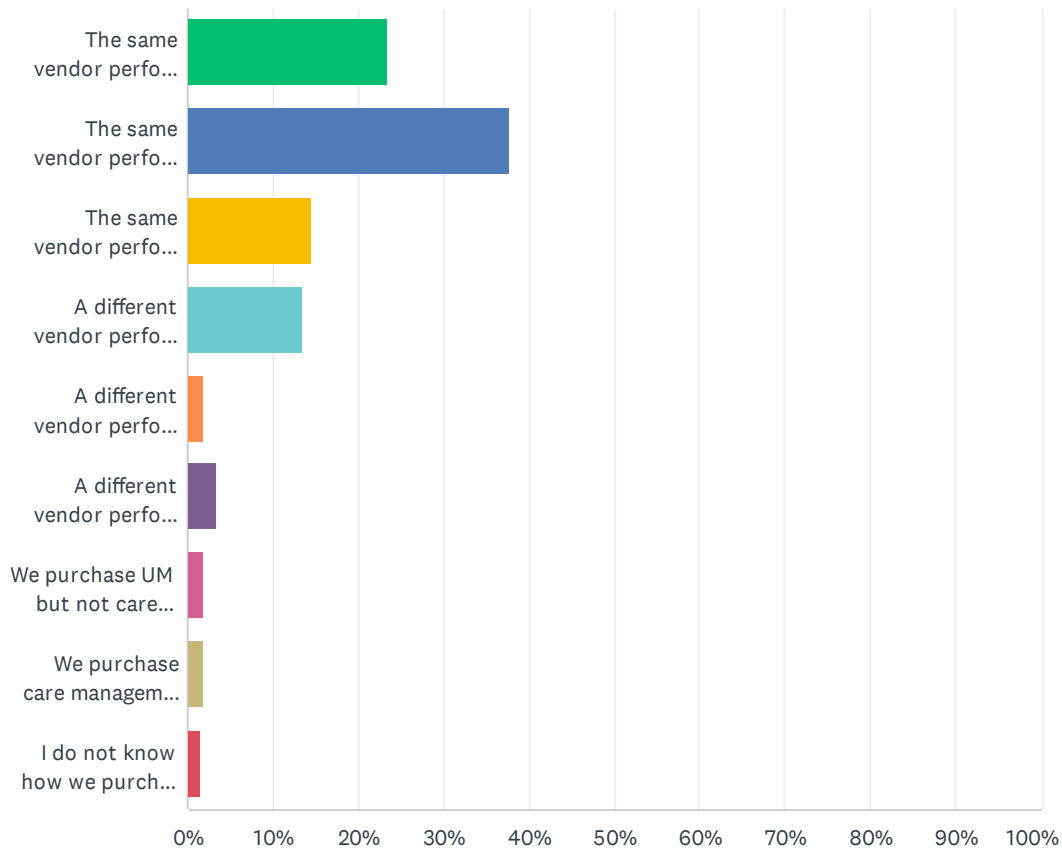
Answered: 201 Skipped: 0



	1	2	3	4	5	6	7	TOTAL	SCORE
Reduction in unnecessary emergency use	14.43% 29	14.43% 29	14.43% 29	11.44% 23	12.94% 26	15.92% 32	16.42% 33	201	3.93
Reduction in readmissions after inpatient stays	18.91% 38	13.93% 28	12.94% 26	11.94% 24	18.41% 37	13.93% 28	9.95% 20	201	4.21
Increased participation in point-of-resolution benefit programs	15.42% 31	11.94% 24	17.41% 35	15.92% 32	13.43% 27	10.45% 21	15.42% 31	201	4.07
Enhanced coordination of services for high risk members	12.94% 26	15.42% 31	17.41% 35	15.42% 31	13.93% 28	14.43% 29	10.45% 21	201	4.13
Increase in members having at least one annual primary care visit per year	15.92% 32	17.41% 35	13.43% 27	15.92% 32	15.42% 31	10.45% 21	11.44% 23	201	4.25
Increased use of in-network providers	11.44% 23	16.92% 34	11.44% 23	16.42% 33	13.43% 27	17.41% 35	12.94% 26	201	3.93
Improvement in specific clinical measures for chronic conditions (i.e. reduction in A1C for diabetes)	10.95% 22	9.95% 20	12.94% 26	12.94% 26	12.44% 25	17.41% 35	23.38% 47	201	3.48

Q2 Most medical benefit plans have utilization management to ensure member care being received is medically necessary and care management to coordinate care and/or specific members (i.e. high utilizers, after inpatient stay, chronic conditions). Which best describes how you purchase these services and their coordination?

Answered: 201 Skipped: 0

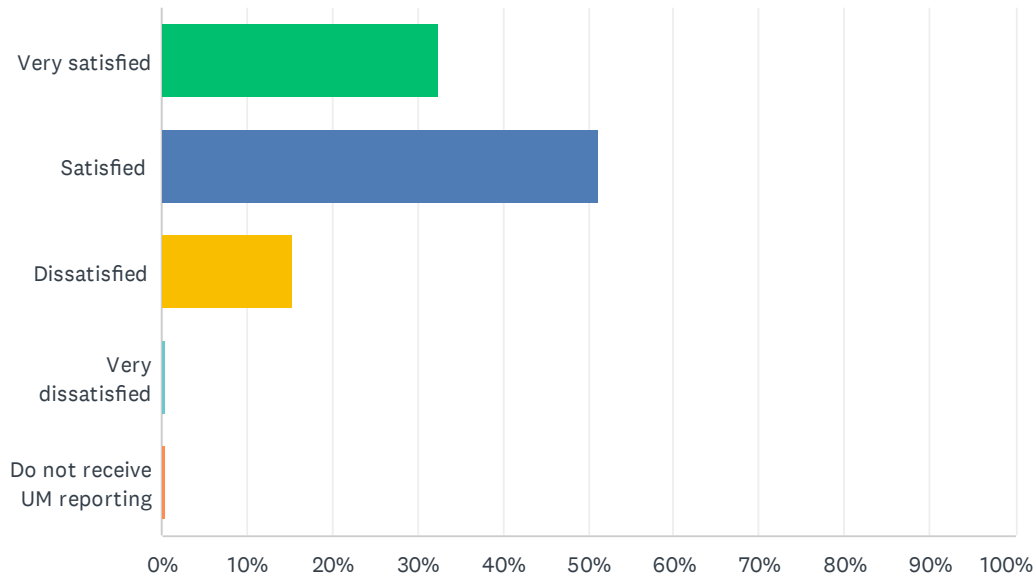


Conifer VBC - HR Morning Survey

ANSWER CHOICES	RESPONSES	
The same vendor performs utilization management and caremanagement. I do not know if they are coordinated.	23.38%	47
The same vendor performs utilization management and caremanagement. I receive reporting on the coordination between these services.	37.81%	76
The same vendor performs utilization management and caremanagement. I believe they are coordinated but not confident in this.	14.43%	29
A different vendor performs UM than care management. The two vendors collaborate to coordinate on members and I receive reporting on this.	13.43%	27
A different vendor performs UM than care management. The two vendors do not collaborate.	1.99%	4
A different vendor performs UM than care management. I think the two vendors coordinate but I'm not confident in this.	3.48%	7
We purchase UM but not care management.	1.99%	4
We purchase care management but not UM.	1.99%	4
I do not know how we purchase these services	1.49%	3
TOTAL		201

Q3 How satisfied are you with the reporting you receive on utilization management (i.e. prior authorization, concurrent review) services which are part of your medical benefits plan?

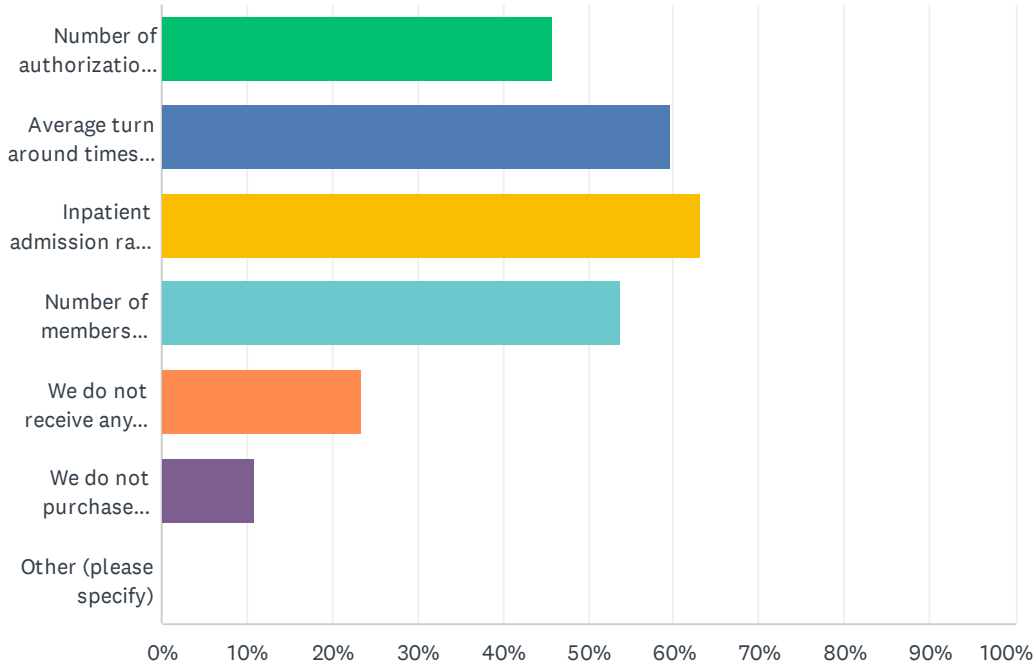
Answered: 201 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very satisfied	32.34%	65
Satisfied	51.24%	103
Dissatisfied	15.42%	31
Very dissatisfied	0.50%	1
Do not receive UM reporting	0.50%	1
TOTAL		201

Q4 What elements do you receive reporting on at least quarterly regarding utilization management (i.e. prior authorization, concurrent review) services which are part of your medical benefits plan? (Select all that apply)

Answered: 201 Skipped: 0

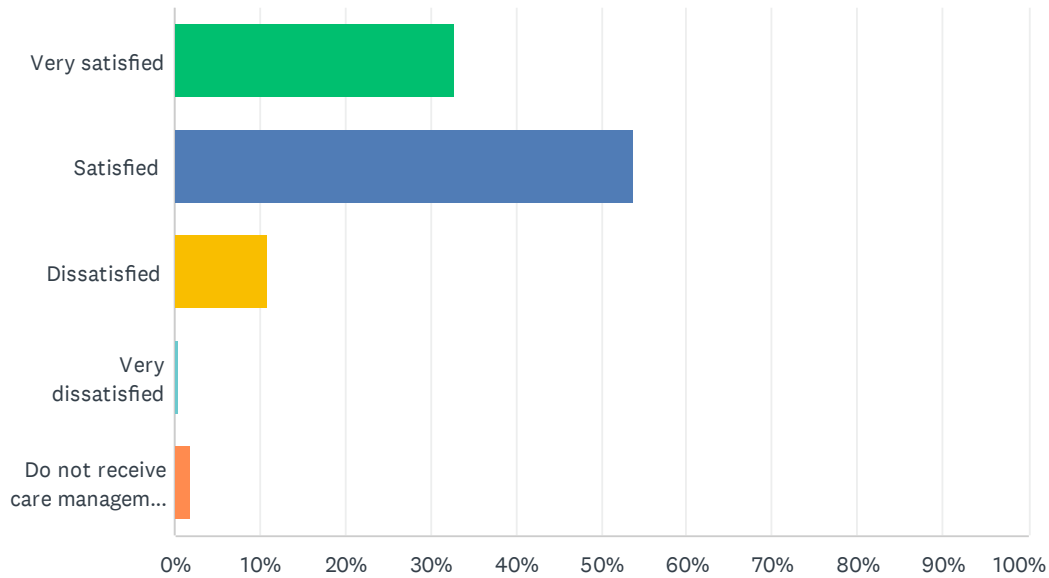


ANSWER CHOICES	RESPONSES	
Number of authorizations with approval and denial rates	45.77%	92
Average turn around times for authorizations	59.70%	120
Inpatient admission rates and average length of stay	63.18%	127
Number of members referred to case management/other programs	53.73%	108
We do not receive any reporting on utilization management	23.38%	47
We do not purchase utilization management	10.95%	22
Other (please specify)	0.00%	0
Total Respondents: 201		

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q5 How satisfied are you with the reporting you receive on care management (i.e. case management, chronic condition management) services which are part of your medical benefits plan?

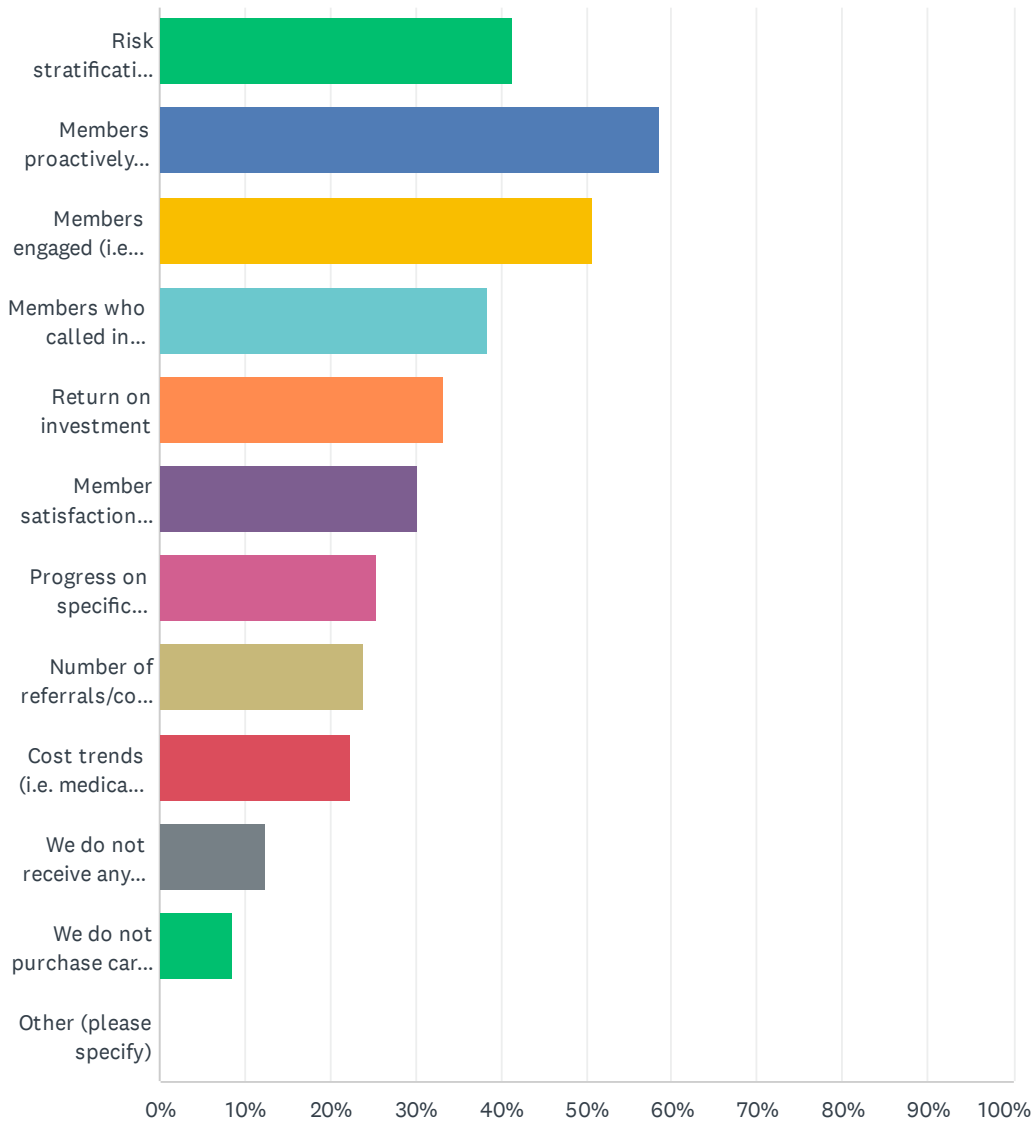
Answered: 201 Skipped: 0



ANSWER CHOICES	RESPONSES	
Very satisfied	32.84%	66
Satisfied	53.73%	108
Dissatisfied	10.95%	22
Very dissatisfied	0.50%	1
Do not receive care management reporting	1.99%	4
TOTAL		201

Q6 What elements do you receive reporting on at least quarterly regarding care management (i.e. case management, chronic condition management) services which are part of your medical benefits plan? Do not include reporting for digital app-based solutions (Select all that apply)

Answered: 201 Skipped: 0



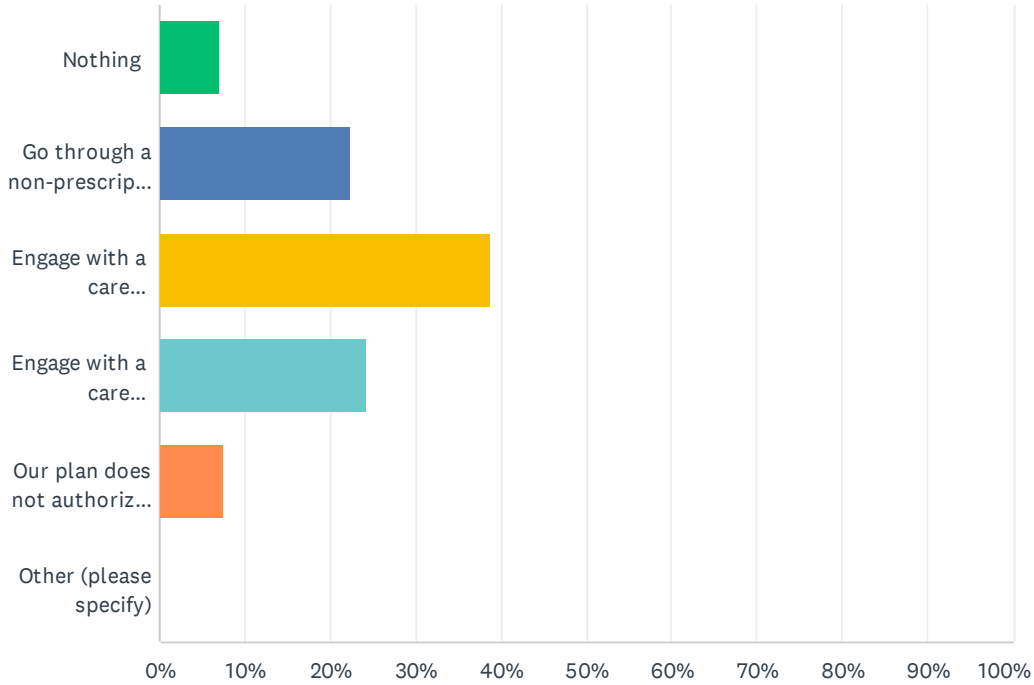
Conifer VBC - HRMorning Survey

ANSWER CHOICES	RESPONSES	
Risk stratification of membership	41.29%	83
Members proactively outreached by vendor (i.e. outbound from vendor to member)	58.71%	118
Members engaged (i.e. count, engagement rate)	50.75%	102
Members who called in asking for support	38.31%	77
Return on investment	33.33%	67
Member satisfaction with service	30.35%	61
Progress on specific clinical/condition specific metrics	25.37%	51
Number of referrals/coordination with other services	23.88%	48
Cost trends (i.e. medical PMPM, pharma PMPM)	22.39%	45
We do not receive any reporting on care management	12.44%	25
We do not purchase care management services	8.46%	17
Other (please specify)	0.00%	0
Total Respondents: 201		

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q7 What does your plan require before a member is authorized to receive a GLP 1 inhibitor for weight loss?

Answered: 201 Skipped: 0

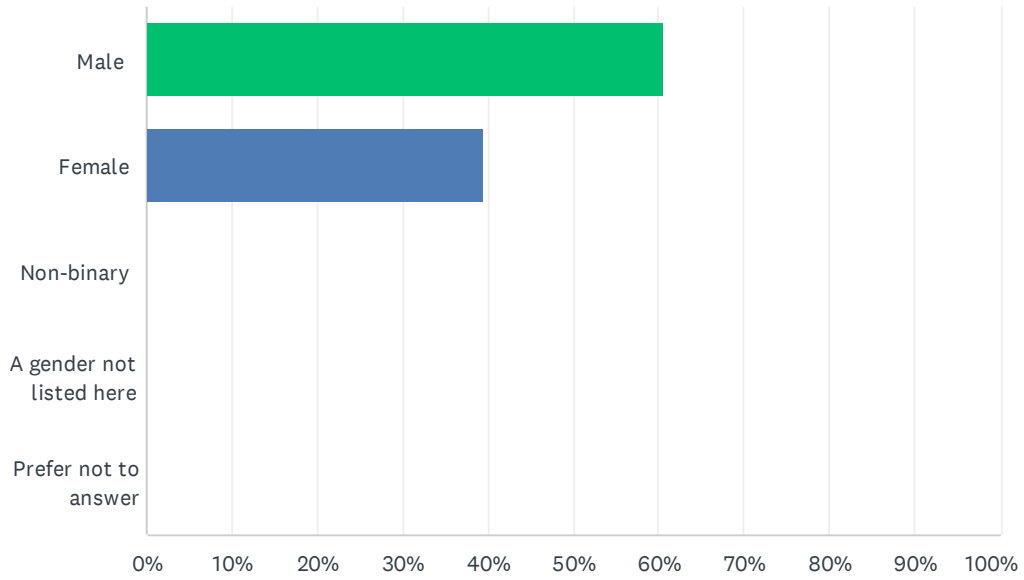


ANSWER CHOICES	RESPONSES	
Nothing	6.97%	14
Go through a non-prescription based weight loss program	22.39%	45
Engage with a care manager/nurse before starting the medication	38.81%	78
Engage with a care manager/nurse while on the medication	24.38%	49
Our plan does not authorize GLP 1 inhibitors for weight loss	7.46%	15
Other (please specify)	0.00%	0
TOTAL		201

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q1 Gender

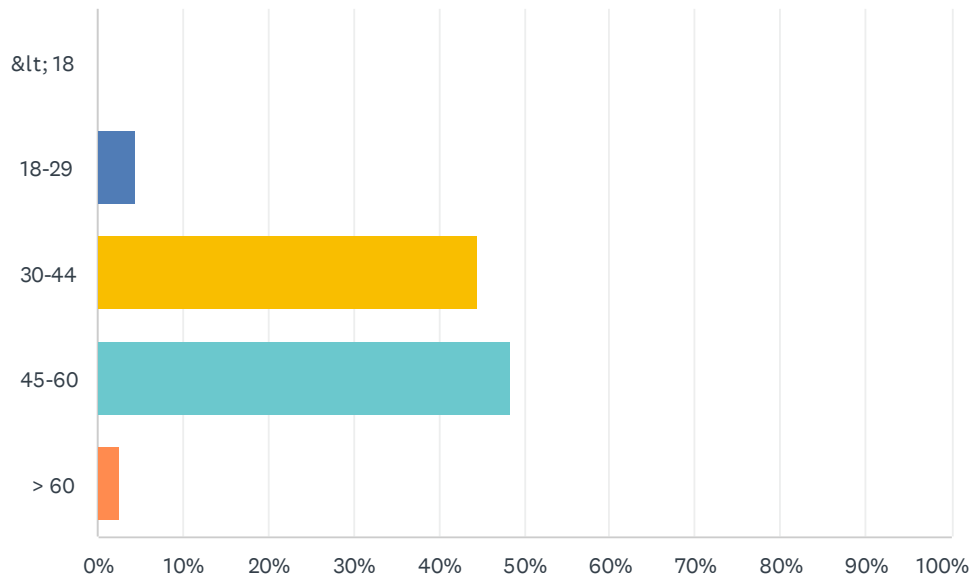
Answered: 200 Skipped: 1



ANSWER CHOICES	RESPONSES	
Male	60.50%	121
Female	39.50%	79
Non-binary	0.00%	0
A gender not listed here	0.00%	0
Prefer not to answer	0.00%	0
TOTAL		200

Q2 Age

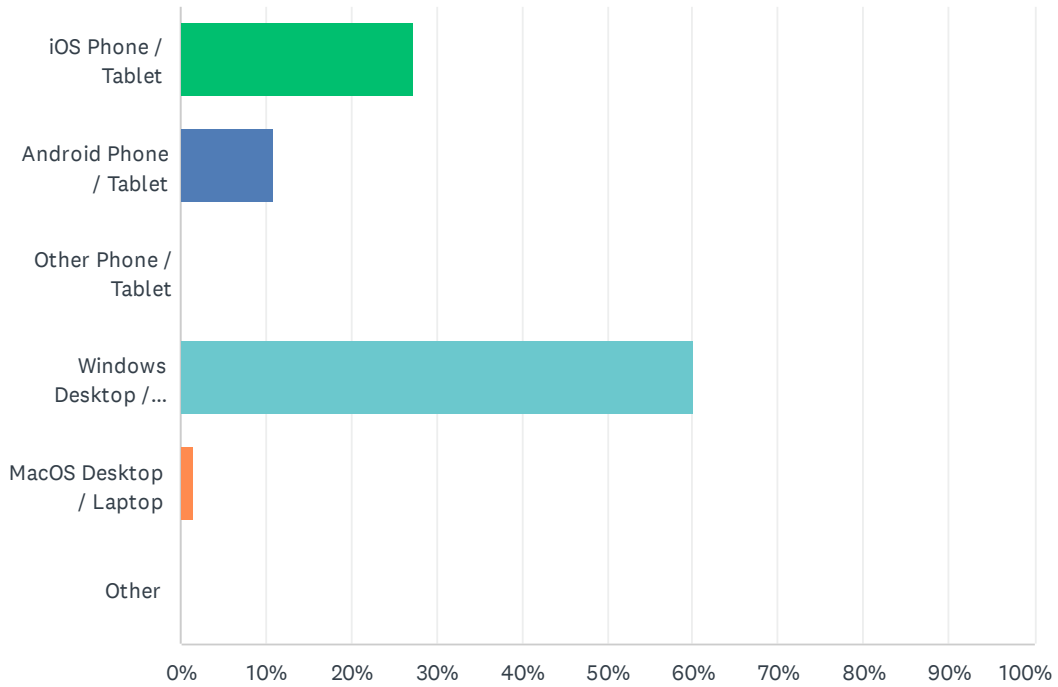
Answered: 200 Skipped: 1



ANSWER CHOICES	RESPONSES	
< 18	0.00%	0
18-29	4.50%	9
30-44	44.50%	89
45-60	48.50%	97
> 60	2.50%	5
TOTAL		200

Q3 Device Type

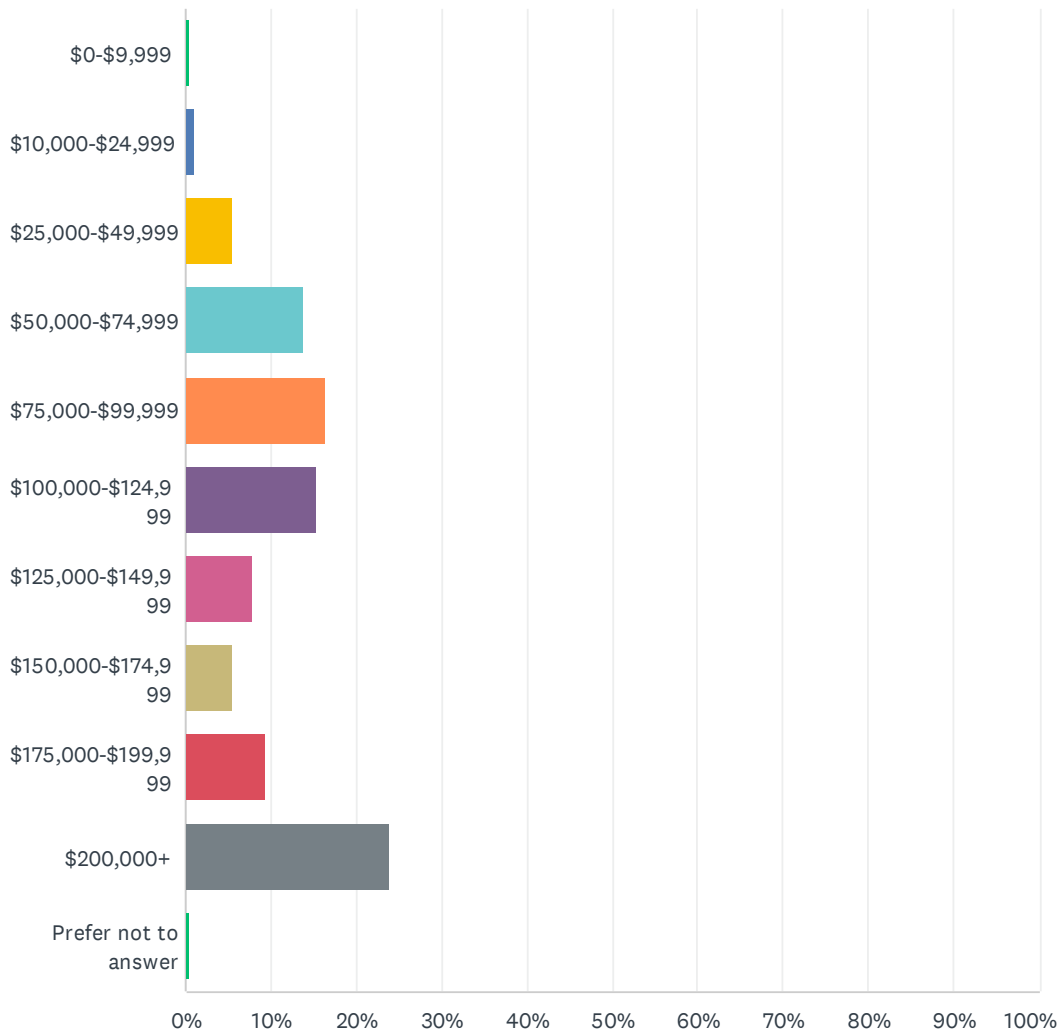
Answered: 201 Skipped: 0



ANSWER CHOICES	RESPONSES	
iOS Phone / Tablet	27.36%	55
Android Phone / Tablet	10.95%	22
Other Phone / Tablet	0.00%	0
Windows Desktop / Laptop	60.20%	121
MacOS Desktop / Laptop	1.49%	3
Other	0.00%	0
TOTAL		201

Q4 Household Income

Answered: 201 Skipped: 0

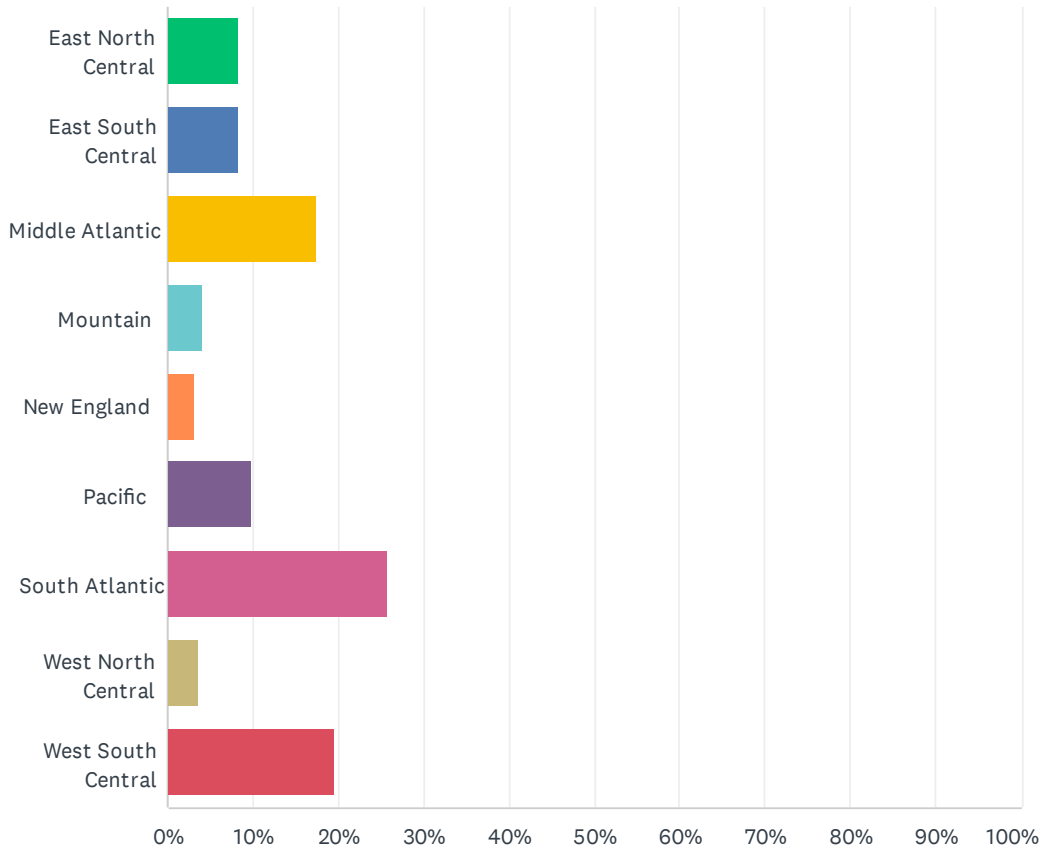


Conifer VBC - HRMorning Survey

ANSWER CHOICES	RESPONSES	
\$0-\$9,999	0.50%	1
\$10,000-\$24,999	1.00%	2
\$25,000-\$49,999	5.47%	11
\$50,000-\$74,999	13.93%	28
\$75,000-\$99,999	16.42%	33
\$100,000-\$124,999	15.42%	31
\$125,000-\$149,999	7.96%	16
\$150,000-\$174,999	5.47%	11
\$175,000-\$199,999	9.45%	19
\$200,000+	23.88%	48
Prefer not to answer	0.50%	1
TOTAL		201

Q5 Major US Region

Answered: 194 Skipped: 7



ANSWER CHOICES	RESPONSES	
East North Central	8.25%	16
East South Central	8.25%	16
Middle Atlantic	17.53%	34
Mountain	4.12%	8
New England	3.09%	6
Pacific	9.79%	19
South Atlantic	25.77%	50
West North Central	3.61%	7
West South Central	19.59%	38
TOTAL		194